



CERTIFIED DISTRESSED  
PROPERTY EXPERT®

# Seller Interview Questions

1. Is your property already listed with another broker? ☐ Yes ☐ No
2. Do you have a Sale/Auction Date? ☐ Yes, Date?: \_\_\_\_\_ ☐ No
3. When was the property purchased? \_\_\_\_\_
4. Original purchase price? \$ \_\_\_\_\_
5. Who is on the title? \_\_\_\_\_
6. Who is on the mortgage? \_\_\_\_\_
7. What kind of mortgage do you have (Conventional, VA, FHA, HELOC, etc.) and how many? \_\_\_\_\_
8. Who is (are) the lender(s)? \_\_\_\_\_
9. Are you living in the property? If not, where are you living and is the property being maintained? \_\_\_\_\_
10. What is the condition of the property? \_\_\_\_\_  
What repairs are needed? \_\_\_\_\_
11. If you are relocating, when do you have to move? \_\_\_\_\_
12. Approximately how much do you owe? \$ \_\_\_\_\_
13. Are you up to date on your Condo or Homeowner's Association payments? \_\_\_\_\_  
If not, how many months are you behind? \_\_\_\_\_  
Contact Info: \_\_\_\_\_
13. Do you owe back taxes or are there any liens on your property? ☐ Yes ☐ No
14. Have you considered or are you considering declaring bankruptcy? ☐ Yes ☐ No
15. Are you current on all your mortgage payments and will you be able to remain current? ☐ Yes ☐ No
16. Are you currently in or considering a loan modification? ☐ Yes ☐ No
17. Do you have any other assets that would allow you to pay down or pay off this mortgage? ☐ Yes ☐ No
18. What lender correspondence have you received? \_\_\_\_\_
19. What is the situation that caused you to miss or will cause you to miss your payments, or (if no payments have been missed) why do you need to sell? \_\_\_\_\_
20. What are your current payments including taxes and insurance? \$ \_\_\_\_\_
21. What is your household monthly income? \$ \_\_\_\_\_
22. What are your estimated monthly expenses besides mortgage? \$ \_\_\_\_\_
23. Do you hold any kind of a security clearance? ☐ Yes ☐ No